



MARKET REPORT

Presentation by worldpronet



11/2022
MRO481



- Team HSG is a group of specialized hospitality backgrounds.
- HSG is dedicated to helping hotels improve their service levels and address pain points for guests by picking the best fitting supply, software, and hardware solutions for hotels.
- HSG provides customized and innovative, supply and technology products to hotels.



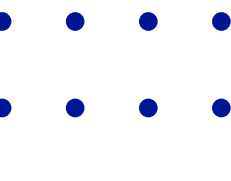
ELECTRIC VEHICLE CHARGING EV OS BY HSG

Chinese EVs gaining popularity in Israel with green vision

Source: Xinhua Editor: huaxia 2022-04-30 05:48:13



- Geely is "Best Buy of the Year" category for 2022 nominated by Israel's major car magazine Auto
- According to a plan initiated by the Israeli Ministry of Energy in 2018, the import of vehicles powered by polluting fuels will be banned as of 2030, which makes EVs an irreplaceable choice for the public.
- A total of 30 million new shekels (9.11 million U.S. dollars) have been allocated for the public EV charging infrastructure across the country.
- Eastern automakers are more popular (Japan, Korea, and more than 50% from China)
- Electric vehicles have captured 5.2% of sales of new cars, up 1.2% from last year, and could reach more than 8% by the end of the year.





Made in Israel: World's first ever electric car 'built for women'

OSP Enterprise, headed by Petah-Tivka-born CEO Orit Shifman, say they are developing economically sustainable technology for managing vehicle systems and 'use feminine abilities to cope with complex problems'

Udi Etzion | Published: 09.30.22, 08:52



CONTACTLESS DINING



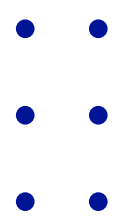
Tech

Israel's smart facial recognition kiosks boost contactless service and e-payments at restaurants

The startup's founder headed cyber security at Israel's military division, which provided him exposure to facial recognition tech.

By [Ayub Dawood](#) January 27, 2021

<https://me.mashable.com/tech/12728/israels-smart-facial-recognition-kiosks-boost-contactless-service-and-e-payments-at-restaurants>



Apps - Contactless Dining

Apps Innovation

מיועד ל- iPhone

ללא תשלום



<https://apps.apple.com/il/app/tabs-contactless-dining/id1567254212?l=iw>



Preciate.me



<https://www.onerobotix.co.il/>

AUTOXING
景行慧动



OTHER INTERESTING SOLUTION FOR ISRAELI MARKET

GoGo Chargers - Mobile Power Banks

The GoGo Charger line of charging products are designed keeping modern guests who are always on-the-go, in mind. They charge all personal mobile devices and tablets and feature proprietary technology making sure your power banks work with your specialized power banks. The sleek power banks feature a charging base and along with the individual units can be branded to carry your brand next to people's most used items during the day.



TEXAURA

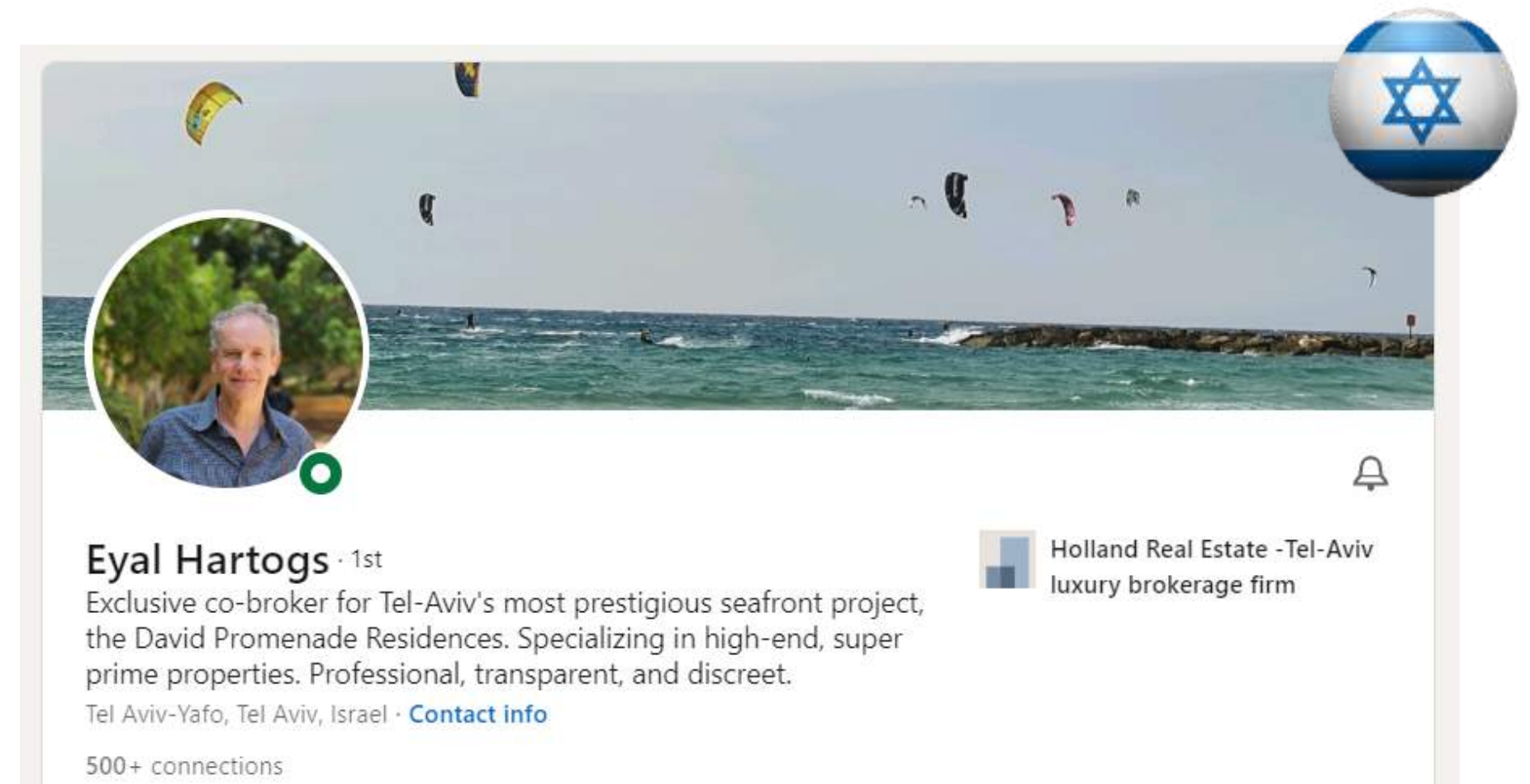




BUSINESS NETWORK

SOME OF OUR NETWORK

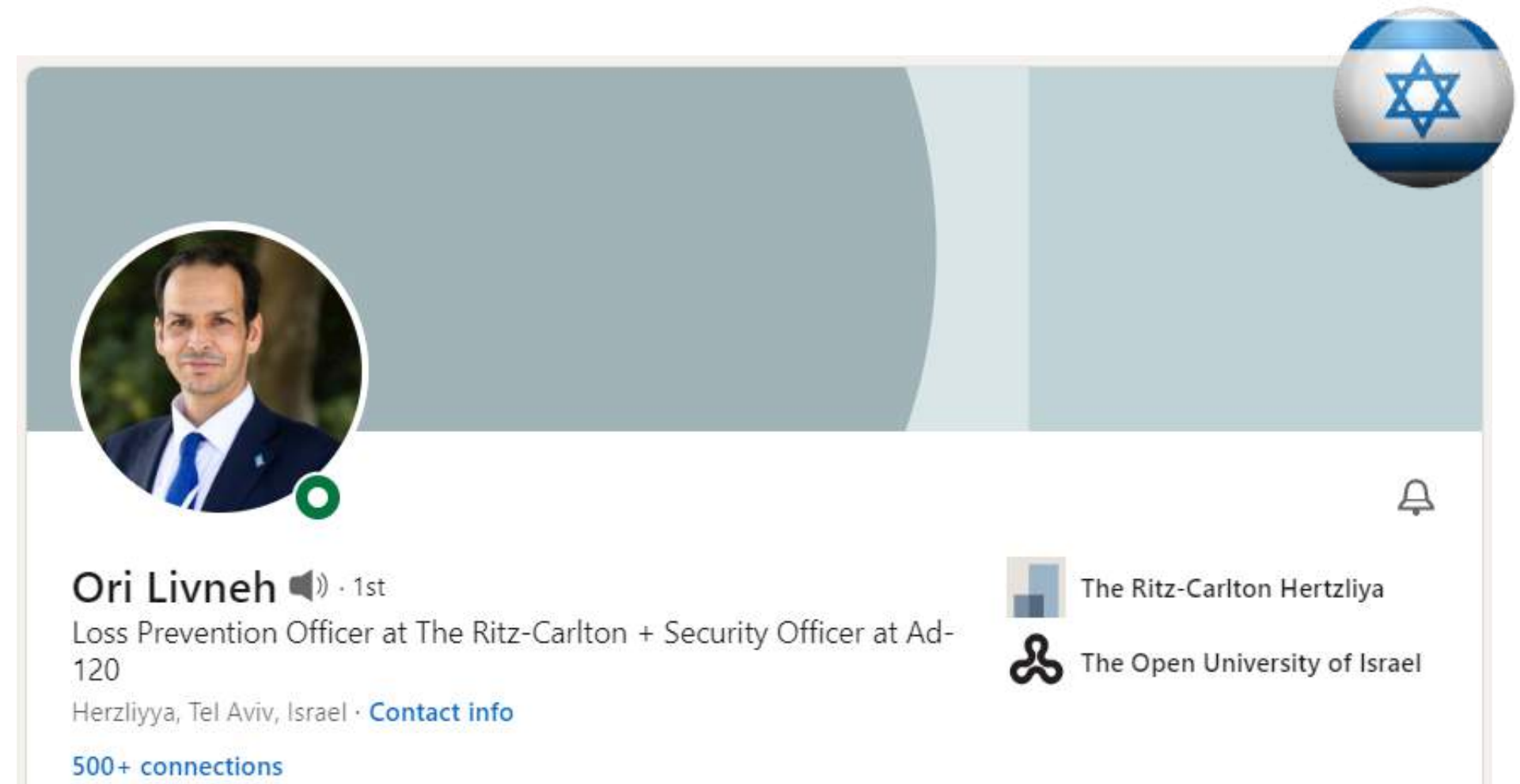
30 years in the industry broker for very luxurious properties in Tel-Aviv and the exclusive co-broker for Tel-Aviv's most luxurious project on the seafront: The David Promenade Residences. A residential tower, serviced by the adjacent (and part of the project) Kempinski hotel.



A LinkedIn profile card for Eyal Hartogs. The profile picture shows a man in a blue shirt. The background image is a beach scene with kitesurfers. The text on the card reads: "Eyal Hartogs · 1st", "Exclusive co-broker for Tel-Aviv's most prestigious seafront project, the David Promenade Residences. Specializing in high-end, super prime properties. Professional, transparent, and discreet.", "Tel Aviv-Yafo, Tel Aviv, Israel · [Contact info](#)", and "500+ connections". To the right of the card is a circular icon with the Israeli flag and a notification bell icon. Below the card is a blue square icon and the text "Holland Real Estate -Tel-Aviv luxury brokerage firm".

SOME OF OUR NETWORK

Involved as Loss Prevention Security Supervisor
in The Ritz-Carlton and Isrotel Hotel Chain
10 years in the hospitality industry



A screenshot of a LinkedIn profile for Ori Livneh. The profile picture shows a man in a suit and tie. The background of the profile banner features a circular icon with the Israeli flag. The text on the profile includes:

- Ori Livneh** · 1st
- Loss Prevention Officer at The Ritz-Carlton + Security Officer at Ad-120
- Herzliyya, Tel Aviv, Israel · [Contact info](#)
- 500+ connections

On the right side of the profile, there are two organization logos:

- The Ritz-Carlton Hertzliya
- The Open University of Israel

SOME OF OUR NETWORK

CEO of HolyGuest - Serviced
apartments in Tel Aviv

10 years in the hospitality industry

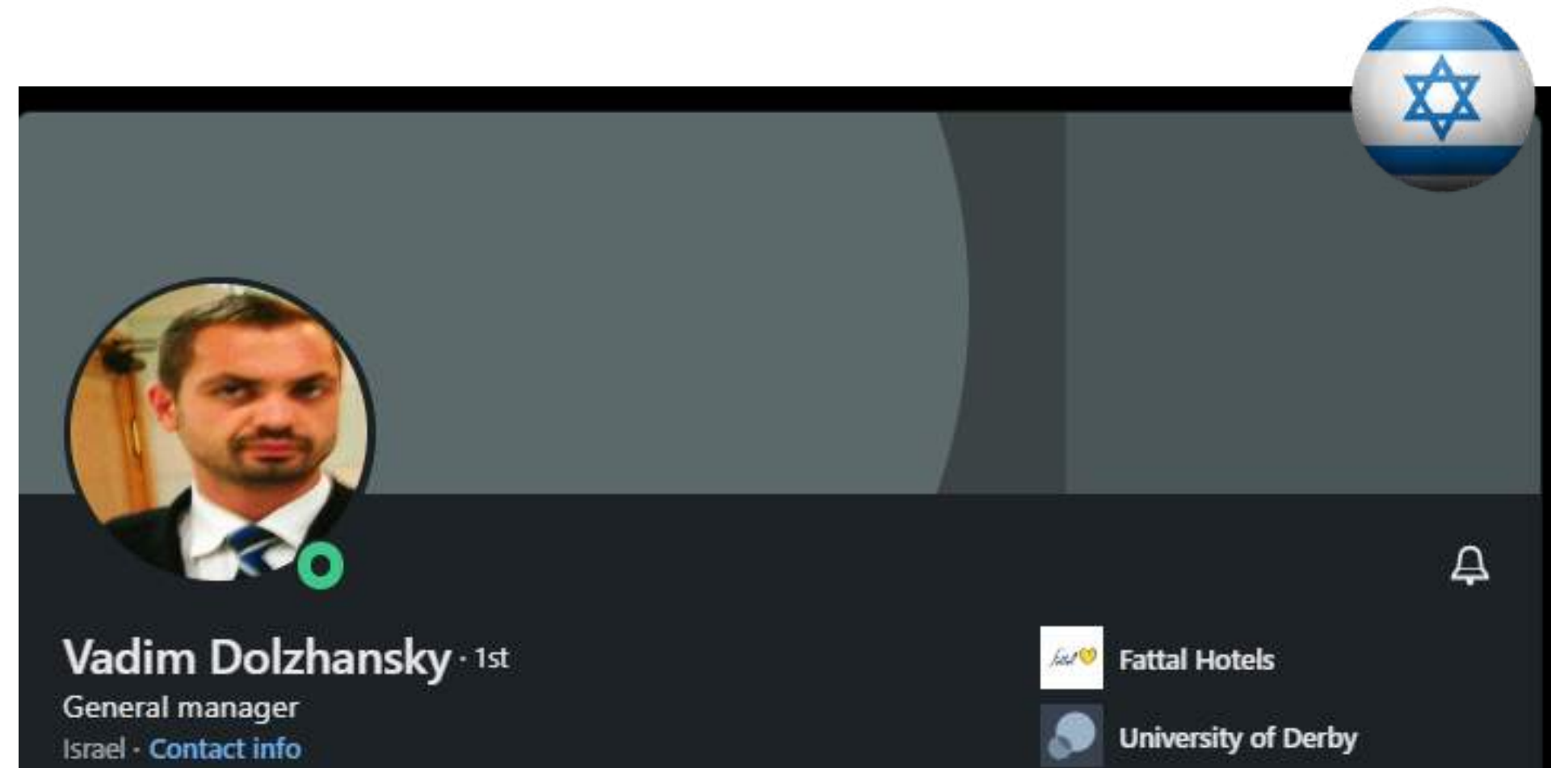
Rudy Abrahami · 1st
Passionate real estate, hospitality & proptech entrepreneur.
Founder @ HolyGuest
Tel Aviv, Israel · [Contact info](#)
500+ connections

HG HolyGuest - Serviced
apartments in Tel Aviv

SOME OF OUR NETWORK

GM of Fattal Hotels

10 years in the hospitality industry



Vadim Dolzhansky · 1st
General manager
Israel · [Contact info](#)

Fattal Hotels
University of Derby



Chief Executive Officer

Eat&Fit | קייטרינג לארגונים ולחברות - Full-time

Dec 2021 - Present · 11 mos

Tel Aviv, Israel



Chef and CEO

the healthy chef Israel

Jan 2010 - Present · 12 yrs 10 mos

Global

Sagi Schwartz - the Healthy Chef · 1st
owner and chef
Israel · [Contact info](#)
500+ connections

קייטרינג לארגונים ולחברות | Eat&Fit

tel hai college

SOME OF OUR NETWORK



Ofer Koren · 1st
Co-founder, Co-Owner & CEO at Landwer Group
Israel · [Contact info](#)

CAFE LANDWER Co-Founder & Chief Executive Officer
Café Landwer
2004 - Present · 18 yrs 10 mos
Israel

Landwer Group is a multi-branded food and beverage company owns the brands: Landwer, Alma, Bread Art (artisan company) & in Israel; Blue Stripes & Landwer in North America & Canada

Café Landwer is one of Israel's leading coffeehouse chain, renowned for its unique, high-quality experience, with more than 70 brunches nationwide including Toronto, Boston and L.A.

With great attention to details; from interior surfaces to high level of service, Café Landwer sits at the intersection of innovation, finesse, urban lifestyle and the constant pursuit of top quality coffee production.

Introducing an innovative and fresh approach to the Israeli scene, Landwer combines modernity and vintage, routed family traditions with innovative methodology and merges highly skilled staff with a familial clientele.

CAFE LANDWER Café Landwer

TELU Tel Aviv University

SOME OF OUR NETWORK



Chief Executive Officer

State Hospitality · Full-time

Jun 2002 - Present · 20 yrs 5 mos

Central Florida

We own & operate hotel assets in the Central Florida region.



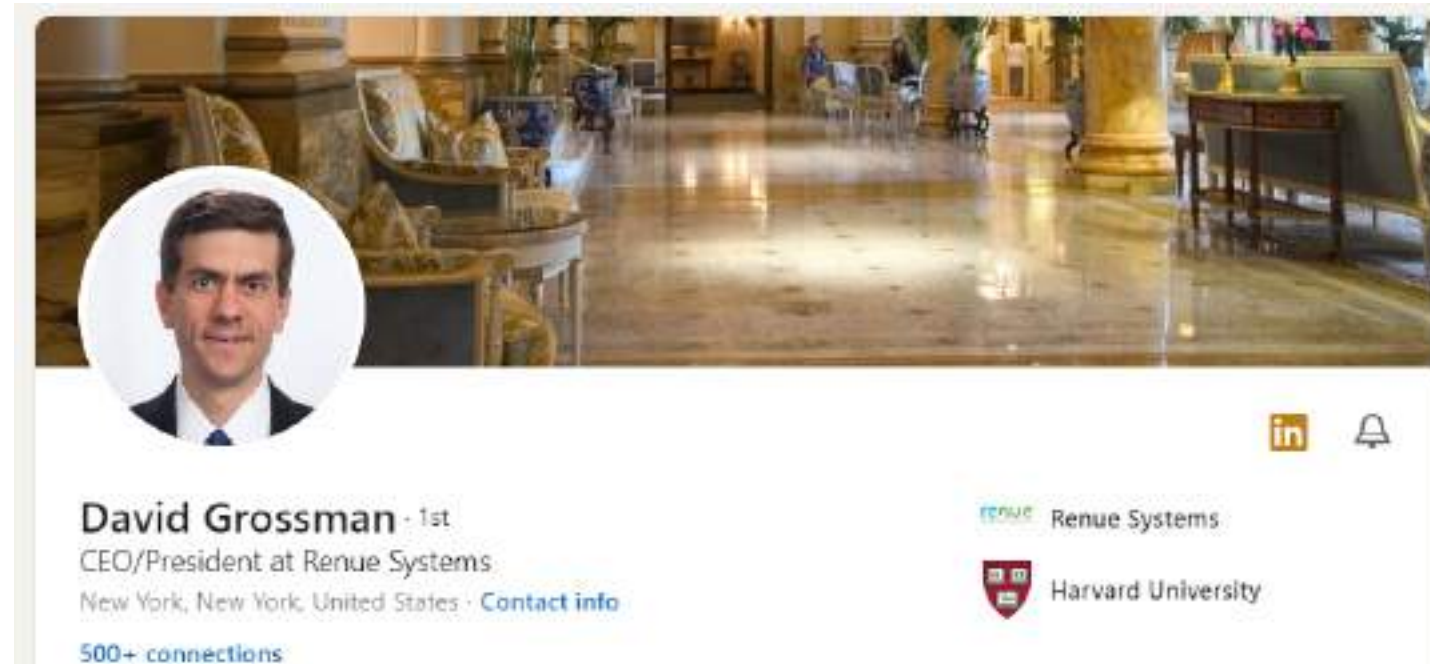
Prefer Partners

Privately Held Companies · Full-time

Apr 2017 - Present · 5 yrs 7 mos

United States

SOME OF OUR NETWORK



Chief Executive Officer

Renue Systems

Jan 2010 - Present · 12 yrs 10 mos

Greater Chicago Area

Structured as a franchise system, Renue Systems is the leading provider of comprehensive deep cleaning and restoration services to the hospitality industry. We help our customers solve their problems of maintaining at a high level their important assets such as carpets, drapes, upholstery, tile and grout, air conditioning units, mattresses and marble/natural stone, among others. We are preferred vendor partner to a number of large, international hotel companies including Marriott, Hilton, Hyatt, IHG, Wyndham, Best Western and Fairmont. With 30 offices throughout North America and increasingly overseas our large footprint allows us to address scheduled maintenance needs, emergency situations and many specialized requests. Since our founding in 1991 we have serviced thousands of focused and full-service properties. Additional information can be found at www.renuesystems.com. Domestic and international franchise opportunities are available.



Renue Systems

Leading Provider of Comprehensive Deep Cleaning Services to the Hospitality Industry.

Contact us for a free demonstration and estimate of our deep cleaning system from a...

SOME OF OUR NETWORK



Adam Schroder · 1st
Luxury Hospitality / Travel Technology Leader and Innovator.
Guest Experience Expert
Talks about #hospitalitytechnology
Hawaii, United States · [Contact info](#)
15,372 followers · 500+ connections

 Innovasis Hotels
 University of Phoenix



Chief Technology & Innovation Officer & Head of Global Guest Experience

Innovasis Hotels

Jun 2018 - Present · 4 yrs 5 mos

We are building a global network of hotels across the world's most beautiful and exciting destinations. Decentralized from electricity and water sources, completely different from traditional hospitality options (and a lot more fun), each hotel is an oasis of positive energy, entertainment, productivity, freedom, and the spirit of innovation.

The Innovasis Hotels project is an exciting and new kind of hospitality and real estate investment opportunity. It is the rare project where investors will be guests, and guests will be investors.



PROJECTS IN TANZANIA




Project Name	Develop general hospital
Implementing Agency	Zanzibar State University-SUZA/KMKM
Project Description	<p>The project involves the design, finance, development, operation and transfer of 1,500 beds, Dr Hussein A Mwinyi General Hospital (Dr. HAM-GH) which will include a multi-storey tertiary care hospital, outpatient services, medical research center, and school of medicine, hospice, and ancillary facilities. This facility is aimed to bring about medical tourism in Zanzibar. A special wing for fast track and tourism related services to be offered.</p> <p>Construction area: a 90,000 square meters of estimated G+ 18 storeys.</p>
Feasibility Study	Feasibility study partial conducted.
Indicative Cost	USD 81.0 million
Proposed Procurement Mode	Unsolicited
PPP Structure	DFBTO
Cooperation Period	30 years or as per Financing Model
Region	Urban Region
Sector	Hospitals, University & Healthcare
Private Proponent	TBD
Status	
Contact Person	Executive Director, Zanzibar Investment Promotion Authority Zanzibar
Address	P.O.Box 2286 Zanzibar Tel. +255 24 223 7353 Email: info@zipa.go.tz



PROJECTS- DESIGN, FINANCE BUILD TRANSFER, AND OPERATE



Project Name	Construction of Zanzibar international Convention and Trade Fair Center
Implementing Agency	Zanzibar Investment Promotion Authority-ZIPA
Project Description	 <p>The Zanzibar International Convention and Exhibition Trade Fair Centre is intended to boost the Economy through international conference and marketing the goods and service produced within and outside Zanzibar. The facilities included;</p> <ul style="list-style-type: none"> • Trade fair • Convention Centre • Office for Management, Government officers and VIP • Hotels/Apartments/recreation/amenities • Fairground facilities
Project Benefit	<ul style="list-style-type: none"> ✓ The project will increase government revenue from the tolls obtained from the, production house, studios theatre and tourist shops ✓ The project will equally contribute to the attraction of foreign earnings in other sectors such as tourism and hotels.
Feasibility Study	Available
Indicative Cost	USD 109.0M
Project Outcome	Improvement of Local and International Trade for Zanzibar.
Proposed Procurement Mode	Competitive or MOU
PPP Structure	PPP / joint venture
Cooperation Period (Loan/Grant)	Partnership
Region	Urban West - Zanzibar
Sector	Trade Sector
Status	Concept level
Private Proponent	The project attracts private investors
Contact Person	Executive Director, Zanzibar Investment Promotion Authority Zanzibar
Address	P.O.Box 2286 Zanzibar Tel. +255 24 223 7353 Email: info@zipa.go.tz



PROJECTS-JOINT VENTURE



Project Name	Formula one Development Bwawani Hotel
Implementing Agency	Zanzibar Investment Authority-ZIPA
Project Description	<p>The project involves the financing, design, reclamation, construction, preservation and development works within the Bwawani Hotel area, a 260+ hectares prime area suitable for a mix of high end real estates, high class hotels, apartments, water front, water sports and other facilities. The development is intended to accommodate urban-lover-residents- in luxury condominium towers and villas perched atop a dynamic stone town-waterfront-retail promenade.</p> <p>The proposed development to include a Formula one Grand Prix sport- Formula One (also known as Formula 1 or F1) is the highest class of international racing for - A - Formula One cars.</p>
Feasibility Study	Feasibility Study not conducted
Indicative Cost	260 Million USD
Proposed Procurement Mode	unsolicited
PPP Structure	JV
Cooperation Period	Terms and Conditions-99 years land lease!
Region	URBAN REGION
Sector	Property Development
Private Proponent	Consortium
Status	Conceptual Design/Idea
Contact Person	Executive Director, Zanzibar Investment Promotion Authority Zanzibar
Address	P.O.Box 2286 Zanzibar Tel. +255 24 223 7353 Email: info@zipa.go.tz



PROJECTS-JOINT VENTURE



Project Name	Re development house Project at kikwajuni Zanzibar
Implementing Agency	Zanzibar Housing Corporation (ZHC)
Project Description	<p>G+7 design using durable and modern technology.</p> <p>The concept intends to replace the existing owners by compensating with a new house in a condominium arrangement. The rest shall be available for sale and renting for visitors who love to stay longer in Zanzibar. This also targets specialized retiree of foreign nationally who love to retire and work in specialized projects like the Hospitals and Technical colleges.</p>
Feasibility Study	Feasibility Study not conducted
Indicative Cost	TBD
Proposed Procurement Mode	unsolicited
PPP Structure	JV, variant
Cooperation Period	Terms and Conditions-99 years land lease!
Region	<ul style="list-style-type: none"> • URBAN REGION
Sector	Property Development
Private Proponent	Consortium
Status	Conceptual Design/Idea/ Under development
Contact Person	<p>Executive Director, Zanzibar Investment Promotion Authority</p> <p>Zanzibar</p>
Address	<p>P.O.Box 2286 Zanzibar Tel: +255 24 223 7353 Email: info@zipa.go.tz</p>



PROJECTS-JOINT VENTURE



Project Name	Construction residence house at Paje, Jambiani, pwan
Implementing Agency	Zanzibar Housing Corporation
Project Description	<p>The project involves Financing, Design, Build and Transfer to Zanzibar Housing Corporation whereas ZHC shall lease and transfer to community in Zanzibar on hire purchase agreement. This project is intended to cater for redisencc working in Zanzibar and also to provide a housing scheme for the young generations who love to leave a decency life while earning a middle income.</p> <p>Location:Paje, Jambiani, pwan mchangani, Matemwe where coral bare land are available.</p>
Feasibility Study	No feasibility study done
Indicative Cost	Approximately USD 21,000 for a three bed room, one sitting room, kitchen apartment with the use of advanced technology.
Proposed Procurement Mode	Targeting/unsolicited
PPP Structure	Design, Finance Build Transfer and Operate-DFBTO
Cooperation Period:	33 years or lower than that depending on the financing model
Region	URBAN, NORTH AND SOUTH
Sector	Property Development, Real Estates-Emerging Market
Contact Person	Executive Director, Zanzibar Investment Promotion Authority Zanzibar
Address	P.O.Box 2286 Zanzibar Tel. +255 24 223 7353 Email: info@zipa.go.tz



PROJECTS- DESIGN, FINANCE BUILD TRANSFER AND OPERATE



Project Name	Eco-Tourism and Environmental Project At Kuumbi Cave Archeological site
Implementing Agency	Ministry of Tourism and Heritage
Project Description (Background & Component of Project)oo	The project involves financing, design, construction and operation. The project is committed to the conservation, rehabilitation and protection of Zanzibar cultural heritage and archaeological site. Kuumbi Cave archaeological site is one of Zanzibar's most prominent monuments that is also ideal for archaeological research and recreation. Geographically, Kuumbi Cave archaeological site has a huge area suitable for eco-tourism investment such as Eco-friendly luxury hotel, Conference facilities and Restaurants
Feasibility Study	Not conducted
Indicative Cost	TBD
Project Outcome	Improvement/upgrade of tourism sector, Creation of employment, Proper use of historic sites and development of eco-tourism
Proposed Procurement Mode	Public Procurement
PPP Structure	Public Private partnership/Joint venture
Cooperation Period(loan/Grant)	Subject to the terms/financing model
Region	Southern region, Unguja, Zanzibar
Sector	Heritage
Status	Conceptual development
Private Proponent	TBD
Contact Person	Executive Director, Zanzibar Investment Promotion Authority Zanzibar
Address	P.O.Box 2286 Zanzibar Tel. +255 24 223 7353 Email: info@zipa.go.tz



PROJECTS-JOINT VENTURE



Project Name

Poa wholesale mall/ Business park

Mode of Financing

Debt + Equity (partnership)

Project readiness

Mining is on going at 60,000 tons per year, Manufacturing feasibility study already completed and Environmental impact assessment is on going.

Project Location

Kibaha/Kwala dry port/ close to Railroad, & relevant utilities

Estimated Project Cost:

Estimated at USD 30.3 million.

Implementing Authority

Kwanza Kilwa Mining and Products Limited

Contact Person

Chief Executive Officer,
Poa Energy Limited,
Email: hajarasalum72@gmail.com
Tel: +255 755 017 073



PROJECTS



OUR CLIENTS

Our clients' portfolios include high and low-level commercial enterprises from a variety of industries.

We work with companies of all size, ensuring that our services are suitable for your business at every stage of it's market life cycle.





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————— *Lifting the limits* —————